

Message Text

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ACTION EB-11

INFO OCT-01 EUR-25 ISO-00 CAB-09 CIAE-00 COME-00 DODE-00

INR-10 NSAE-00 RSC-01 FAA-00 L-03 SS-15 NSC-10 PA-03

PRS-01 USIA-15 DRC-01 /105 W
----- 033308

R 071345Z SEP 73

FM AMEMBASSY ROME

TO SECSTATE WASHDC 630

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E.O. 11652: N/A

TAGS: ETRN IT

SUBJECT: CIVAIR- NORTH ATLANTIC FARES

REF: STATE 175687

1. EMBOFF SAW MINISTRY FOREIGN AFFAIRS (MFA) REP LA ORTE
SEPTEMBER 6 AND CONVEYED SUBSTANCE REFTEL. EXPRESSING APPREC-
IATION FOR ADVANCE NOTICE RE POSSIBLE CONSULTATIONS, HE SAID MFA
CERTAINLY INTERESTED, BUT WOULD HAVE TO CHECK WITH OTHER
INTERESTED PARTIES -- CIVILAVIA AND ALITALIA -- AFTER WHICH GOI
THOUGHTS ON PROCEDURES AND TIMING WOULD BE PROVIDED. HE REQUESTED
AMPLE ADVANCE NOTICE IF AND WHEN USG DECIDES HOLD SUCH
CONSULTATIONS.

2. LA MORTE NOT OPTIMISTIC THAT CARRIERS CAN AGREE ON 1974
FARES, ESPECIALLY IF NEW PATTERN OF PASSENGER FARES IS NECESSARY.
THIS WILL ENCOURAGE SOME CARRIERS' EFFORTS TO INTRODUCE LOWER
EXCURSION FARES WHICH GOI BELIEVES WOULD FINANCIALLY DISASTROUS
FOR ALITALIA. HE NOTED CEAC WILL MEET SEPTEMBER 12 IN PARIS
TO DISCUSS NORTH ATLANTIC FARE SITUATION. (CIVILAVIA REPS WILL
ATTEND FOR GOI).

3. LA MARTE SAID GOI HOPES PREVIOUSLY AGREED FARES CAN BE
MAINTAINED FOR REST OF 1973. ALITALIA REPS HAVE INFORMED EMBOFF
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THAT ALITALIA HAS NO INTENTION FILE LOWER FARE SCHEDULE, BUT

MIGHT BE FORCED TO REACT IF OTHER CARRIERS DID SO. ALITALIA
REPS STRESSED THEY STRONGLY PREFER CONTINUE PREVIOUSLY AGREED
FARES. VOLPE

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